

Terlato Family Purchases Juliana Vineyard in Napa Valley

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LAKE BLUFF, Ill., Jan. 7, 2015 /PRNewswire/ -- The Terlato family today announced the acquisition of its newest vineyard in Napa Valley: the Juliana Vineyard in Pope Valley. The acquisition enhances the family's Napa Valley estate vineyard holdings which include: the 66-acre Mee Lane Vineyard; the Terlato Estate Vineyard in the Rutherford appellation; 119 acres in Stags Leap District at Chimney Rock Winery; and now the 60-acre Juliana Vineyard.

"This was a strategic acquisition for us," said Terlato Wines CEO William A. Terlato. "We've been working with Michel Rolland for more than a year now, fine-tuning a number of our wines and increasing attention on our vineyards and farming. We are fortunate to have secured some exceptional vineyard assets that allow us to provide our winemakers the best fruit to work with. Collaborating with Michel and his team, we appreciated the value of securing access to the outstanding fruit grown in the Juliana Vineyard on a permanent basis."

The Terlato family previously had a long-term lease on the Juliana Vineyard and developed the vineyard in 1998. The property is planted principally to Merlot and Cabernet Franc, which is used in Rutherford Hill Merlot and select Rutherford Hill Bordeaux-style blends.

"The fruit we get from the Juliana Vineyard is excellent," said Marisa Taylor, winemaker and general manager at Rutherford Hill Winery. "It enables us to craft a Merlot that is consistently delicious and characteristic of Napa Valley, and the Cabernet Franc from Juliana lends character to some of our red blends as well."

Terlato Wines has a global portfolio of more than 70 brands from world class wine producers in more than a dozen countries and controls a 20 percent market share of wines \$20 and up in the U.S. Terlato Wines garners more 90+ ratings than any wine company in the world and is a division of the Terlato Wine Group, the parent company comprising several small businesses specializing in the marketing and production of exceptional wines. Owned and operated by the Terlato family for four generations, the Group also includes the family's winery investments and partnerships in some of the world's most esteemed wine regions including: Napa Valley; Sonoma County; Sta. Rita Hills in Santa Barbara County; Victoria, Australia; the Rhone Valley in France and; Montalcino, Italy.

The Terlato Wines portfolio of brands includes: Napa Valley: Chimney Rock, EPISODE, Galaxy, Jack Nicklaus Wines, Luke Donald Collection, Markham Vineyards, Rutherford Hill, Tangley Oaks, Terlato Family Vineyards; Sonoma County: Alderbrook, Giarrusso, Hanna, Rochioli, The Federalist, Terlato Family Vineyards; Santa Barbara County: Flor de Campo, Sanford; California Appellation: Glass Mountain, Greystone Cellars, Mike Ditka Wines, Seven Daughters; Oregon: Sokol Blosser; Washington State: Grace Lane; Argentina: Cuarto Dominio, Tamari; Australia: Domaine Terlato & Chapoutier, the Lucky Country, Twelftree, Two Hands; Austria: Kracher; Canada: Peller Estates; Chile: Lapostolle; France: Belleruche by M. Chapoutier, Champagne Bollinger, Chateau de Sancerre, Chateau Timberlay, Domaine Ramonet, Langlois-Chateau, M. Chapoutier, MARIUS, Mischief & Mayhem; Greece: Boutari, Elios; Italy: Anselmi, Berlucchi, Ca'Marcanda (GAJA Toscana), Cecchi, Colavita, Cusumano, Epsilon, Fizz 56, GAJA, Goretti, Il Poggione, Mazzoni (Toscana), Nino Franco, Santa Margherita; Japan: Shimizu-no-mai Sake: Mediterranean: Elios: New Zealand: Loveblock, Turning Heads, Wairau River: South Africa: Anthonij Rupert, Ernie Els, Guardian Peak, Protea, Rust en Vrede; Spain: Bodegas Valdemar, Marco Abella. Artisan Spirits: Adelphi Selections Scotch, Distillatorio Nonino (Grappa), Don Pancho Origenes Rum, Heartland Prohibition Gin, Langley's No. 8 Gin; Marnier Cognac, Riazul Tequila, Spring Mill Bourbon, Tigre Blanc Vodka and Tiramisu Liqueur.

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